

CARTER ALLEN

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EDUCATION

University of California, Berkeley — Haas School of Business 2024 –
Ph.D. Student, Behavioral Marketing

Brigham Young University 2019 – 2022
B.S. in Psychology, Minor in Philosophy · Overall GPA: 4.0/4.0

RESEARCH EXPERIENCE

Cambridge Digital Minds Initiative 2026 –
Graduate Research Assistant (part-time)

Forecasting Research Institute 2025 –
Graduate Research Assistant (part-time)

Global Risk Lab — New York University + Global Priorities Institute 2022 – 2024
Research Assistant advised by Joshua Lewis and Lucius Caviola

Moral Psychology Research Lab — Harvard University 2022 – 2023
Lab of Fiery Cushman; Research Assistant for Arunima Sarin

ACADEMIC PUBLICATIONS (INCLUDING WORKING PAPERS)

- Lewis, J., Srna, S., Salu, J., **Allen, C.** ... Caviola, L. Does one person make a difference? Many-one effects in judgments of prosocial action. *Accepted at JEP: General*. [Preprint](#).
- Caviola, L., Wilks, M., Suárez-Yera, C., **Allen, C.** ... Bloom, P. The development of moral concern on the grounds of species and intelligence. *Accepted at PSPB*. [Preprint](#).
- Allen, C.** & Caviola, L. Moral concern for AI. *Submitted manuscript*. [Preprint](#).
- Lewis, J., **Allen, C.**, Winter, C., & Caviola, L. It only takes one: The psychology of unilateral decisions. *Submitted manuscript*. [Preprint](#).
- White, J.P., **Allen, C.**, Caviola, L., Costello, T., & Rand, D. Increasing the effectiveness of charitable giving using human-AI dialogues. *Submitted manuscript*. [Preprint](#).
- Dreksler, N., Caviola, L., **Allen, C.**, Lewis, J., ... Chalmers, D. Subjective experience in AI systems: What do AI researchers and the public believe? *Submitted manuscript*. [Preprint](#).
- Allen, C.**, Gaertig, C., & Simmons, J. Does dialectical bootstrapping improve the wisdom of the inner crowd? *Submitted manuscript*.
- Wilks, M., Caviola, L., Rottman, J., **Allen, C.** ... Bloom, P. Saving people or pets? Speciesism and family partiality across development. *Submitted manuscript*.
- White, J.P., **Allen, C.**, Caviola, L., & Rand, D. Using human-AI dialogues for moral persuasion. *Submitted manuscript*.

10. Woodley, L., **Allen, C.**, & Caviola, L. Asymmetric misperceptions of national security preferences across the US-China divide. *Working paper*.
11. Lewis, J., **Allen, C.**, Salu, J., Morrissey, E., & Caviola, L. Predictability bias: Neglecting consequences of significant but unpredictable value. *Working paper*.

NON-ACADEMIC PUBLICATIONS

1. Caviola, L., Lewis, J., Wilks, M., Novick Hoskin, A., Schubert, S., **Allen, C.**, & Salu, J. (2024). *The Global Priorities Institute Psychology and Behavioral Science Research Agenda*. [Link](#).
2. **Allen, C.** & Caviola, L. (2024). *Increasing Concern for Digital Beings Through LLM Persuasion*. [Link](#).
3. **Allen, C.** (2024). *A Research Agenda for Psychology and AI*. [Link](#).

ORAL PRESENTATIONS

1. **Allen, C.**, Gaertig, C., & Simmons, J. *Does dialectical bootstrapping improve the wisdom of the inner crowd?*
 - Talk to be presented at the Association for Consumer Research, Chicago, IL (Sept 2026)
 - Talk to be presented at the Choice Symposium, Vail, CO (Aug 2026)
 - Talk presented at Advances in Decision Analysis, Durham, NC (Jun 2026)
 - Datablitz presented at the California Schools Conference, Los Angeles, CA (Apr 2026)
2. **Allen, C.** & Evers, E. *Do people over-update their predictions on highly uncertain information?*
 - Talk presented at the Society for Judgment & Decision-Making, Denver, CO (Nov 2025)
 - Datablitz presented at the California Schools Conference, Los Angeles, CA (Apr 2025)
3. Lewis, J., **Allen, C.**, Winters, C. & Caviola, L. *Unilateral actions arise from failures of reasoning*.
 - Talk presented at the Society for Judgment & Decision-Making, Denver, CO (Nov 2025)
 - Talk presented at the 13th Oxford Global Priorities Workshop, Oxford, UK (Jun 2023)
4. **Allen, C.**, Caviola, L. & Ladak, A. *How will people treat (potentially) sentient AIs?*
 - Talk presented at the 15th Oxford Global Priorities Workshop, Oxford, UK (Dec 2024)

POSTER PRESENTATIONS

1. **Allen, C.**, Lewis, J. & Caviola, L. (Feb 2026). *Quantifying moral concern for AI in an economic game*. Poster presented at the Society for Personality & Social Psychology, Chicago, IL.
2. **Allen, C.** & Gaertig, C. (Feb 2026). *Second guesses under uncertainty: Considering unknowns systematically biases probability estimates downward*. Poster presented at the Society for Personality & Social Psychology, Chicago, IL.
3. **Allen, C.**, Lewis, J. & Caviola, L. (Nov 2023). *Viruses & vetoes: Unilateral actors are often motivated by failures of reasoning*. Poster presented at the Society for Judgment & Decision-Making, San Francisco, CA.

AWARDS & HONORS

NSF Graduate Research Fellowship \$160,000 award from the National Science Foundation	2024
2nd Place Prize, Best AI Strategy Project AI Alignment Fundamentals Course, BlueDot Impact	2024
Salutatorian Brigham Young University	2022
Presidential Scholarship , all semesters Brigham Young University	2019 – 2022
Dean's List , all semesters Brigham Young University	2019 – 2022

INVOLVEMENT

Graduate Student Advisor , Berkeley Effective Altruism	2025 – 2026
Trainee Reviewer , <i>Journal of Consumer Research</i> , <i>Trends in Cognitive Sciences</i>	