

# CARTER ALLEN

Berkeley, CA ◊ carterallen@berkeley.edu ◊ 208-403-6854

## EDUCATION

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<b>University of California, Berkeley</b> , Haas School of Business <i>Ph.D. Student, Behavioral Marketing</i>	2024 -
<b>Brigham Young University</b> <i>B.S. in Psychology, Minor in Philosophy</i> Overall GPA: 4.0/4.0	2019 - 2022

## RESEARCH EXPERIENCE

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<b>Forecasting Research Institute</b> <i>Graduate Research Assistant (part-time)</i>	2025 -
<b>Global Risk Lab</b> , New York University + Global Priorities Institute <i>Research Assistant advised by Joshua Lewis and Lucius Caviola</i>	2022 - 2024
<b>Moral Psychology Research Lab</b> , Harvard University <i>Lab of Fiery Cushman; Research Assistant for Arunima Sarin</i>	2022 - 2023
<b>Cognitive Neuropsychology Lab</b> , Brigham Young University <i>Research Assistant for Michael Larson</i>	2021 - 2022

## ACADEMIC PUBLICATIONS

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1. Caviola, L., Wilks, M., Suárez-Yera, C., **Allen, C.** ... Bloom, P. The development of moral concern on the grounds of species and intelligence. *Accepted at PSPB*. [Link to preprint](#).
2. Lewis, J., **Allen, C.**, Winter, C., & Caviola, L. It only takes one: The psychology of unilateral decisions. *Submitted manuscript*. [Link to preprint](#).
3. White, J., **Allen, C.**, Caviola, L., Costello, T., & Rand, D. Increasing the effectiveness of charitable giving using human-AI dialogues. *Submitted manuscript*.
4. Dreksler, N., Caviola, L., **Allen, C.**, Lewis, J., ... Chalmers, D. Subjective experience in AI systems: What do AI researchers and the public believe? *In prep*. [Link to preprint](#).
5. **Allen, C.** & Caviola, L. Reluctance to harm AI. *In prep*. [Link to working paper](#).

## NON-ACADEMIC PUBLICATIONS

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1. Caviola, L., Lewis, J., Wilks, M., Novick Hoskin, A., Schubert, S., **Allen, C.**, & Salu, J. (2024). *The Global Priorities Institute Psychology and Behavioral Science Research Agenda*. [Link](#).
2. **Allen, C.** & Caviola, L. (2024). *Increasing Concern for Digital Beings Through LLM Persuasion*. [Link](#).
3. **Allen, C.** (2024). *A Research Agenda for Psychology and AI*. [Link](#).

## SELECTED WORK IN PROGRESS

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\* indicates shared first-authorship.

1. **Allen, C.** & Gaertig, C. *People's probability forecasts bias downwards under uncertainty.*
2. **Allen, C.** & Evers, E. *People over-update their predictions on highly uncertain information.*
3. Geiser, A.\*, **Allen, C.\***, & Nelson, L. *Ratios of small numbers seem larger.*
4. **Allen, C.** & Critcher, C. *People favor targeted outreach, even when it is less cost-effective.*
5. **Allen, C.**, Gaertig, C., & Simmons, J. *Does dialectical bootstrapping improve the wisdom of the inner crowd?*

## TALKS & PRESENTATIONS

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1. **Allen, C.** & Evers, E. (Nov 2025). *Do people over-update their predictions on highly uncertain information?* Talk accepted at the Society for Judgment & Decision-Making, Denver, CO.
2. **Allen, C.** & Evers, E. (Apr 2025). *People over-update their predictions on highly uncertain information.* Datablitz presented at the California Schools Conference, Los Angeles, CA.
3. **Allen, C.**, Caviola, L. & Ladak, A. (Dec 2024). *How will people treat (potentially) sentient AIs?* Talk presented at the 15th Global Priorities Workshop, Oxford University, Oxford, UK.
4. **Allen, C.** (Sep 2024). *Using LLMs in social science research.* Talk presented at the UCLA Rational Altruism Lab, Los Angeles, CA.
5. **Allen, C.** (Jul 2024). *Using LLMs in social science research.* Talk presented at the NYU Social Psychology department, New York, NY.
6. **Allen, C.**, Lewis, J. & Caviola, L. (Nov 2023). *Viruses & vetoes: Unilateral actors are often motivated by failures of reasoning.* Poster presented at the Society for Judgment & Decision-Making, San Francisco, CA.
7. **Allen, C.** (Jun 2023). *The psychology of the unilateralist's curse.* Talk presented at the 13th Global Priorities Workshop, Oxford University, Oxford, UK.

## AWARDS & HONORS

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<b>NSF Graduate Research Fellowship</b>	2024
\$160,000 award from the National Science Foundation	
<b>2nd Place Prize, Best AI Strategy Project</b>	2024
AI Alignment Fundamentals Course, BlueDot Impact	
<b>Salutatorian</b>	2022
Brigham Young University	
<b>Presidential Scholarship</b> , All Semesters	2019 - 2022
Brigham Young University	
<b>Dean's List</b> , All Semesters	2019 - 2022
Brigham Young University	